



NATASCIA SILVESTRI JONES

PROFILE: NICE TO MEET YOU

How would I describe myself with 3 main skills? I am an enthusiastic, assertive leader, and a lifelong learner.

Living in 5 different countries and working with many cultures supports my strong capability to embrace change and be flexible and open to new ideas, diversity and different points of view.

What do I struggle with? Close minds
My values: humility, respect, purpose

CONTACT

PHONE: +49 1525 871 5344

EMAIL: natascia.silvestri@gmail.com

LINKEDIN:

<https://www.linkedin.com/in/natascia-silvestri-jones-a4851110/>

LANGUAGES

Italian & English - Highest standards

German – Conversational B2

French - Conversational B1

INTERESTS

-Sociology and Psychology Books

-Human Potential and Behavior

-Neuroscience

-Adolescence and Young Adults

Development & Motivation

PROJECTS

In my experience working with young people, I have felt more and more the urge to support them to develop and master life skills and real strong social networks. I am re-training myself specializing in adolescence and young adults' psychology to diversify my activities and support ethical communities.

WORK EXPERIENCE

INTERPERSONAL COMMUNICATION CONSULTANT: LEADERSHIP, TEAM MANAGEMENT, CHANGE & SOFT SKILLS TRAINING

2001–Present

Italy, Germany, USA,
Belgium, China

Consultant as specialist in recruitment, coaching and training; cross cultural and interpersonal communication, soft and sales skills; core & company values training; personnel assessment & management.

Customers in: Italy, Belgium, UK, USA, Germany, China & South East Asia.

Some to mention: Moleskine, Brums, Marriott Hotels, Camiccissima, Luisa Spagnoli, Bulgari Jewelry, Sanlorenzo Luxury Yachts, Berlin School of Mind and Brain, Royal Family von Liechtenstein, White & Case LLP, Omio, ReDi School, Spectec Group, MIP Business School, Baglietto Yacht, NobleProgram On line Training, Luxottica, La Spezia University.

Specific activities and areas of expertise:

- Interpersonal Communication Skills & Hosting Skills
- Company Values Facilitator
- Change management
- International Etiquette
- Leadership skills & Innovative Leadership
- Train the Trainers Programs
- Personnel recruitment, assessment and coaching
- Motivation, self-responsibility and self-confidence
- Individual potential development and self-awareness
- Customer Satisfaction, Customer care
- Teambuilding & Team working
- Public speaker and PS Trainer (Speaker at Corporate Companies Events and Conferences like: Confindustria Italy, International Kite Surf Association, Italian Consulate in L.A., Italian Culture Institute L.A., Bookstore Mondolibro Berlin)
- Cross Cultural Communication Skills: Hospitality, Yachting, B2B
- Sales skills (Western Countries)
- Management Skills (all levels – CEO level experiences)

L&D HUMAN RESOURCES DIRECTOR

3 companies of the Royal Family of Liechtenstein

2018–Present

Italy, Liechtenstein, France, Spain

Director of different programs of Learning & Development for the employees of Pharmathek, Mattec and T.H.Kohl.

Reporting directly to the CEO's and to Alexander von Liechtenstein:

- Recruitment
- Talent attraction programs
- Training programs
- Leadership Camps
- HR strategic consultancy

Fondazione Italia – Italian Consulate 2012–2013	Executive Director Los Angeles, CA
<ul style="list-style-type: none"> Executive Director – 84 Learning Centers 	
Justitalian.co.uk & Frespanita.com 2008–2009	Owner London, UK
<ul style="list-style-type: none"> Owner - Corporate Trainers and Teachers Coaching 	
Xerox S.p.A. 1998–2000	European Telebusiness Center Manager Milan, Italy London, England
<ul style="list-style-type: none"> Italian startup Director & European Countries Start Up Coordinator 	
Telecontatto S.p.A.-GRUPPO AMI 1997–1998	CRM Management Milan, Italy

EDUCATION

Political Sciences Master Degree (Università degli Studi di Milano) – 1995 – Specialization in psychological and social skills; Experimental Thesis on Adults Training and Motivation. Honors Degree. **Social Sciences** (experimental program UniMi 2003) not completed.

Master: Management Skills Development – 1999 UniBologna

Executive Master: Train the Trainer – 1998 – European License to train Corporate Internal Trainers - UniBologna

Psychology University Bachelor Degree (Rome, Italy – Experimental Thesis: “Use and abuse of internet and social media: IAD, the new addictions”. Honors Degree – Prof. Costa) – 2015 – 2018

Work & Organizational Psychology Master Degree (Research Thesis May 2021 – “Life skills training for adolescents and young adults: effects on self-efficacy in adulthood”)

NLP Life & Business Coach (INLP Center – California USA) – 2017; Certification to operate in Private and Business Environment

WOBI, Leadership Forum Performance Strategies, Brand Minds etc. – Every year I participate to 4+ International Conferences on Leadership, Teamwork, Innovation and Change Management.

VOLUNTEERING EXPERIENCES AND ON-GOING VOLUNTEERING PROJECTS:

My parents taught me at an early age how volunteering for others is also volunteering for yourself; for balance, happiness, self-esteem and sense of life.

I am passing this message on to my children and, as a family, we have worked in a school in Belize where we taught foreign languages and martial arts, we raised funding for a water system for an orphanage in Uganda, we volunteer time to time in an elementary school in Italy teaching English.

As a trainer, I volunteer on projects in Italy and I supported RE DI School in Berlin with training projects on cross-cultural integration and self-development in a new environment.

Last experiences: ABC's and Rice (Siem Reap Cambodia), Young Syrian Refugees Integration (2018/2020 Berlin).